

Sentinel Partners with Interactive Data on Skip Tracing Solution

Partnership delivers debt buyers, collection agencies and creditors innovative tools and access they need to locate debtor accounts.

Press Release
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[Interactive Data](#), a leader in contact accuracy solutions, and [Sentinel Development Solutions](#), a leading developer and integrator of CRM and process management software for debt collections, announced today the signing of a co-marketing agreement. Under terms of the agreement, Interactive Data will provide creditors and collection agencies, via the Sentinel eCollections suite, the necessary tools to locate difficult to find debtor accounts.

"Interactive Data was an easy partner choice for Sentinel. Not only is their technology top shelf but they share the same core values and commitment to service and support. We are pleased to add Interactive Data as a trusted partner," said Jeff Mains, CEO of Sentinel Development Solutions.

"The combination of the Sentinel's eCollections solution suite and the highly accurate contact data provided by Interactive Data, offers Skip Tracers the most cost-effective opportunity to find who they are looking for," said John Schaeffer, Managing Member of Interactive Data. "Thanks to Sentinel, customers are no longer bound by the restrictions of legacy platforms. This means end users can now gain access to advanced products provided by Interactive Data for the first time, and without undertaking a major engineering effort."

Sentinel is a powerful collection system designed for the debt collection and recovery industry, including functionality customized for legal, debt buyers, and creditors. Sentinel's fully web-enabled software, eCollections, fully integrates and automates the debt collection process for lenders, debt buyers, collection agencies, law firms, healthcare providers, and similar companies with outstanding consumer or commercial balances. Built on web-friendly architecture eCollections has received industry acclaim and awards for being easy to use yet still one of the most flexible and scalable collection solutions in the industry.

Schaeffer added that the troubled economy was creating both opportunity and chaos in the collections world. "On one hand you have more business than anyone can handle, yet on the other side you have to have the best tools available to take advantage. It's all about efficiency in the data and the tools an agency has access to." Jeff Mains added, "Speed and accuracy of consumer data is critical to collection success and Sentinel is committed to providing a fully integrated end-to-end solution. Interactive Data fits very nicely into the eCollections suite and will no doubt benefit our customers tremendously."

About Interactive Data

Interactive Data, LLC (ID) is the industry leader in locating and identifying individuals that are typically difficult to find. Based in Atlanta GA, ID offers a variety of search products, including Social Security, Real Estate Listings, Death Index, and Bankruptcy listing searches, as well as Data Warehousing and cost-efficient unmask-pricing for Directory Assistance. Leveraging more than a decade of collections industry experience, ID creates relevant, customer-focused searches that are both comprehensive and cost effective. Each of these products work seamlessly with IDs advanced online and batch products. For more information, please visit www.id-info.com, or call toll free at (866)584-2295 or direct (678) 584-5252.

About Sentinel Development Solutions

Sentinel Development Solutions is a leading developer and integrator of CRM and process management software for debt collection. Sentinel's fully web-enabled software, eCollections, fully integrates and automates the debt collection process for lenders, debt buyers, collection agencies, law firms, healthcare providers, and similar companies dealing with outstanding consumer or commercial receivables Built on web friendly Microsoft architecture eCollections has received industry acclaim and awards for being easy to use yet still one of the most flexible and scalable collection solutions in the industry. Today, eCollections is the choice of both small business and multi-billion dollar Fortune 500 companies to manage portfolios, ensure legal compliance, and get the most out their operations in the United States, Europe, Asia, and Latin America. For more information, please visit www.sentinelids.com or call toll free at (877) 395-8976.